



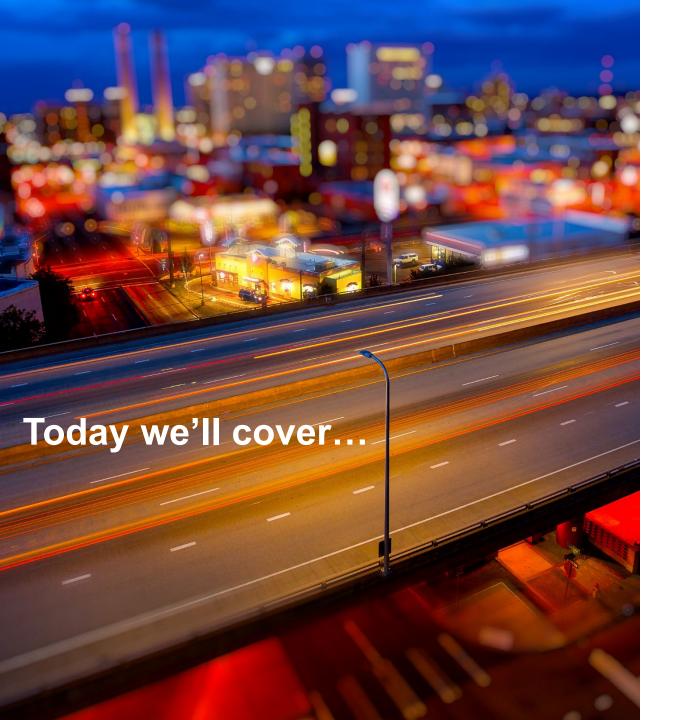
# Navigating The Grant Funding Process: Actions Before and After

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**Transportation Engineers Association of Missouri 2024 Conference** 

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Pre-NOFO Period

Post-Award Process

3 Questions / Open Discussion



# 1 Pre-NOFO Period



### 4 Essentials for a Grant Win

- Right project
- Right program
- Strong application and BCA (if needed)
- Support

# Preparation is Key to Grant Success

- Pre-position for Program Success
  - Evaluate project's merit to match grant requirements
  - Prioritize projects for application:
     Readiness, Eligibility, Merit
  - Develop 5-year readiness application strategy
  - Position individual projects to pursue grants
- → Data analysis is the centerpiece





### Project Selection Strategy

Discretionary grant screening:

- Approach programmatically
- Match priority projects to programs

### Grant Screening & Prioritization Approach



### Project Identification

Identify projects to evaluate for grant eligibility and competitiveness

### Readiness Screening

Consider project
development and
committed funding status
of each project

### Eligibility Screening

Evaluate alignment of each project with eligibility criteria for each grant program

### Merit Criteria Prioritization

Compare project goals and characteristics with each grant program's merit evaluation criteria

### Project Selection

Prioritize projects to pursue selected grant programs





### Start Work Ahead of NOFO



# Draft Up Application Components

- Narrative
- Data and analysis
- Scope
- Schedule
- Budget
- Environmental
- Engineering and design
- Visuals
- Letters of support
- BCA and Technical Appendix
- Grant management ability



### Expertise Required

- Mode/Sector –
   often engineering
- Grant policy and program, writing, BCA
- Local



## 2 Post-Award Process

### **Post-Award Grant Process**

**Award Notices** 

**Grant Agreement** 

**Obligation Authority** 

Project Start/Incur Costs

Reimbursements

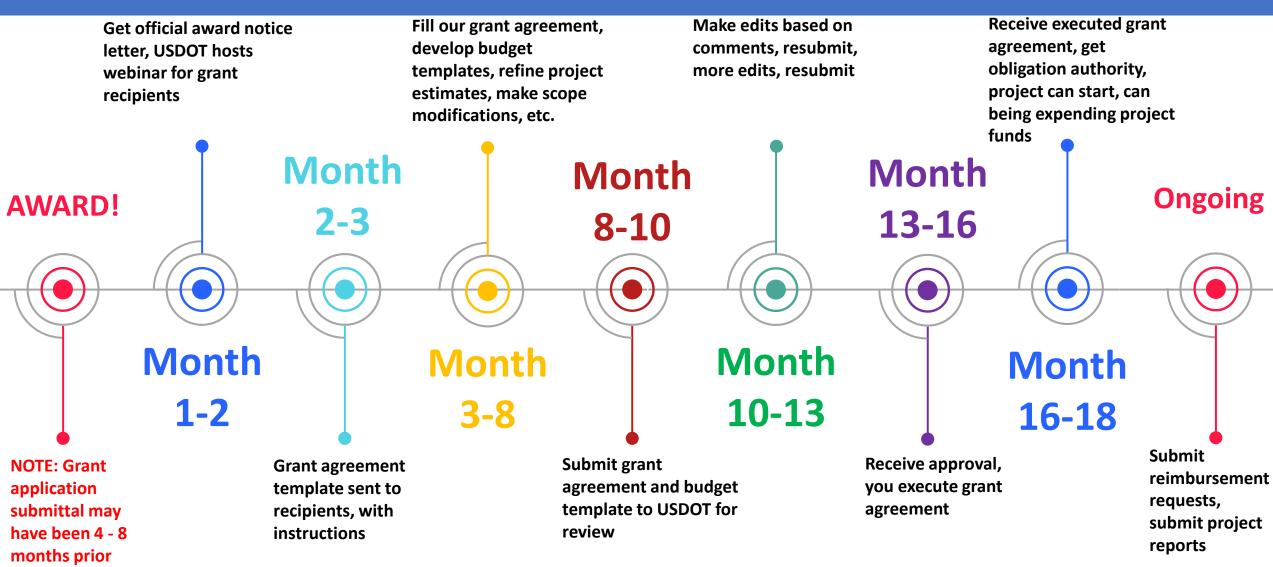
**Project Reporting** 

Close Out



### Federal Post-Grant Award Timelines

(typical these days)



### **Award Notice**



#### Announcement



Award Letter



Webinar for Awardees



Decision:

Self Administer or State DOT Administer?
Several Models



#### **U.S. Department of Transportation**

1200 New Jersey Avenue SE Washington, DC 20590

Project Name: River Bridge Replacement

**Applicant: City** 

RAISE Grant Funding: \$22,112,620 - This award is less than the \$24,994,690 requested because the

community plaza was removed as an inelgible component.

Estimated Total Project Costs: \$33,787,620

**Project Description:** This project will fund construction activities to replace seven bridges over the

River, construct 3.4 miles of multi-use accessible trails, improve seven pedestrian crossings, improve three railroad pedestrian crossings, install trail lighting, construct a multi-modal hub, construct three pedestrian bridges, construct a water channel outlet structure, replace a retaining wall, install two EV charging stations, construct a pedestrian underpass, construct a community plaza, construct a pedestrian boardwalk, and construct five recreational boat launches.

Congratulations! The project above was selected to receive an FY 2022 RAISE grant.

The USDOT Operating Administration overseeing your project will contact you in September regarding next steps to complete the relevant requirements before executing a grant agreement.

This letter DOES NOT authorize the applicant to incur costs to carry out the project. The execution of the grant agreement will obligate RAISE grant funding, making it available to reimburse eligible expenses for the awarded project. Unless authorized by USDOT in writing, any costs incurred prior to that obligation of funds for a project (i.e., "pre-award costs") are ineligible for reimbursement and may be ineligible to count towards non-Federal match requirements. This letter DOES NOT authorize pre-award costs to be eligible. The Department expects all RAISE funding be obligated by September 30, 2026 and expended by September 30, 2031.

If you have any questions about this award, please contact the RAISE Grants Team at raisegrants@dot.gov

Sincerely,

Shu 7 Augstra

### **Grant Agreement**



**Agreement Templates** 

**Multiple Variations** 



**Budget Spreadsheet** 

Many Tabs, Only Some Applicable



Changes to Scope/Budget

This is when you can make minor adjustments



Review and Approval is a Process

Work with your FHWA Division Office, FTA Region Office, FRA Rep

#### U.S. DEPARTMENT OF TRANSPORTATION

#### GRANT AGREEMENT UNDER THE FISCAL YEAR 2022 RAISE GRANT PROGRAM

This agreement is between the United States Department of Transportation (the "USDOT") and the City of XXXXXX (the "Recipient").

This agreement reflects the selection of the Recipient to receive a RAISE Grant for the XXXXXXXXXXX project.

If schedule A to this agreement identifies a Designated Subrecipient, that Designated Subrecipient is also a party to this agreement, and the parties want the Designated Subrecipient to carry out the project with the Recipient's assistance and oversight.

The parties, therefore, agree to the following:

#### ARTICLE 1 GENERAL TERMS AND CONDITIONS.

#### 1.1 General Terms and Conditions.

- (a) In this agreement, "General Terms and Conditions" means the content of the document titled "General Terms and Conditions Under the Fiscal Year 2022 Rebuilding American Infrastructure with Sustainability and Equity (RAISE) Grant Program: FHWA Projects," dated October 18, 2022, which is available at <a href="https://www.transportation.gov/policy-initiatives/raise-grant-agreements">https://www.transportation.gov/policy-initiatives/raise-grant-agreements</a>. The General Terms and Conditions reference the information contained in the schedules of this agreement. The General Terms and Conditions are part of this agreement.
- (b) The Recipient states that it has knowledge of the General Terms and Conditions.
- (c) The Recipient acknowledges that the General Terms and Conditions impose obligations on the Recipient and that the Recipient's non-compliance with the General Terms and Conditions may result in remedial action, terminating of the RAISE Grant, disallowing costs incurred for the Project, requiring the Recipient to refund to the USDOT the RAISE Grant, and reporting the non-compliance in the Federal-government-wide integrity and performance system.

### **Obligation Authority**



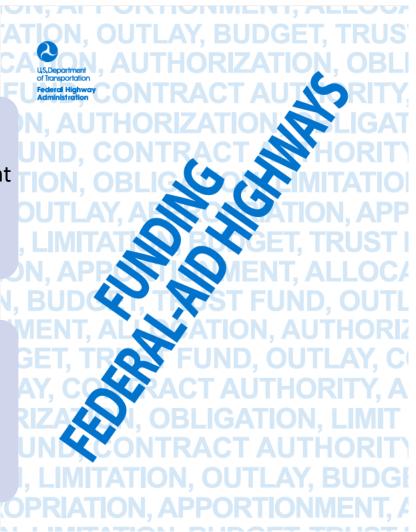
What is Obligation?

Promise/commitment of funds from Feds



Do not incur costs before you have a signed agreement and obligation authority

You will <u>not</u> get reimbursed



### Reimbursements

Delphi elnvoicing

• Direct Recipient/Self Administer

FMIS – Fed/State Administer

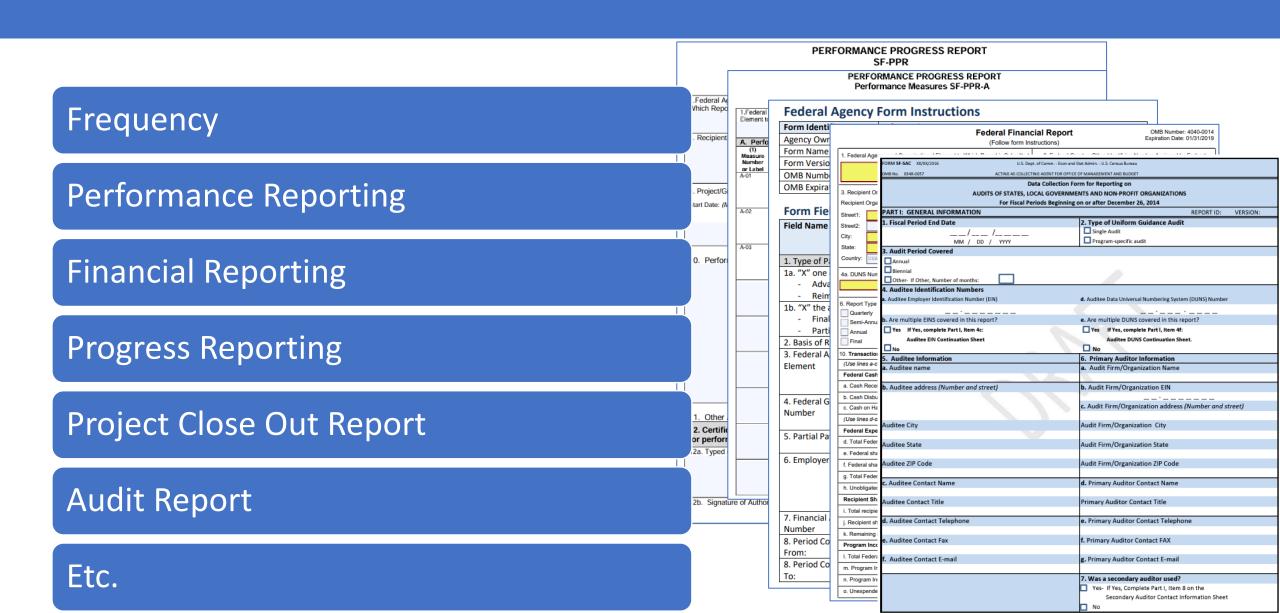
• Financial Management Information System



- Not a bag of cash
- Relatively quick reimbursements
- Need to have funds on-hand to pay costs before reimbursement



### Reporting and Close Out



### Process Improvements?

- > FHWA Grant Agreement Process Streamlining
- ➤ SS4A No OST Review and Approval
  - Dramatically shorter process
- > Further Improvements
  - Test Cases FMIS 42
  - 42 projects in US
  - Process Improvements, Limit OST Review, FHWA Division Led
  - Model for future grant agreements?
- Recent Examples

### Tips

- Faster you get grant agreement done, and closer to grant application, better
- Performance Measures Define who is going to do what
- Remember Costs incurred before obligation are not eligible for reimbursement nor can be match \$



# 3 Questions / Open Discussion

### Contact

### **FDS**

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